

RADIO ADVERTISEMENT SCRIPT EXAMPLE Workbook

radio advertisement script example is a phrase that many marketing professionals and business owners search for when aiming to craft compelling, memorable, and effective radio ads. Radio remains a powerful medium for reaching targeted audiences, especially when the script is well-written and tailored to the listener's interests. Developing a successful radio advertisement script involves understanding your audience, delivering a clear message, and engaging listeners within a limited time frame. This article will explore various aspects of creating effective radio advertisement scripts, including examples, best practices, and tips to craft your own standout radio ads.

Understanding the Importance of a Good Radio Advertisement Script

Radio advertising offers a unique opportunity to connect with audiences in a personal and immediate way. Unlike print or digital ads, radio scripts rely heavily on voice, sound effects, and timing to communicate the message. A well-crafted script ensures your message is clear, memorable, and prompts action.

Why is a good script essential?

- It captures attention quickly.
- It conveys your brand's personality.
- It persuades listeners to take action.
- It differentiates your business from competitors.

A poorly written script, on the other hand, can lead to wasted advertising dollars and missed opportunities. Therefore, understanding the components of an effective radio ad script is crucial.

Key Elements of a Successful Radio Advertisement Script

To create an engaging and effective radio ad script, consider incorporating the following elements:

1. Attention-Grabbing Opening

Start with a hook that immediately captures the listener's interest. This could be a question, a startling fact, or a compelling statement.

2. Clear Message

Communicate your main message succinctly. Focus on what you want the audience to remember or do.

3. Engaging Voice and Tone

Match the voice and tone to your target audience and the personality of your brand.

4. Call to Action (CTA)

Encourage listeners to take specific steps, such as visiting a website, calling a phone number, or visiting your store.

5. Sound Effects and Music

Use sounds that complement the message without overpowering the voice. Music can set the mood and reinforce branding.

Sample Radio Advertisement Script Example

Let's analyze a sample script to understand how these elements come together effectively.

Product: A local coffee shop promoting a new seasonal drink.

Script:

"Craving something warm and delicious? This fall, warm up with the new Pumpkin Spice Latte at Brew Haven! Made with real pumpkin, a splash of cinnamon, and topped with whipped cream, it's the perfect treat to brighten your day. Visit Brew Haven today?your cozy corner for great coffee and good vibes. Mention this ad and get 10% off your first Pumpkin Spice Latte. Hurry, the season's best flavor won't last long! Brew Haven?where every sip feels like fall."

Breaking down the script:

- Hook: "Craving something warm and delicious?" ? appeals to sensory desire.
- Main message: Introduction of the new seasonal drink.
- Details: Ingredients and appeal ("made with real pumpkin," etc.).
- Call to Action: Visit the shop and mention the ad for a discount.
- Urgency: Limited-time flavor encourages quick action.

- Branding: Repetition of the shop's name and atmosphere.

Tips for Writing Effective Radio Advertisement Scripts

Creating a successful radio ad involves more than just putting words on paper. Here are some practical tips:

1. Keep it Concise

Radio spots are typically between 15 to 60 seconds. Focus on one key message and avoid clutter.

2. Use Simple Language

Speak in a conversational tone. Avoid jargon or complex words that might confuse listeners.

3. Incorporate Repetition

Reinforce your main message by repeating key phrases or your brand name.

4. Use a Memorable Jingle or Tagline

A catchy jingle or tagline helps listeners recall your brand long after the ad ends.

5. Include a Clear CTA

Tell listeners exactly what to do next ? visit, call, visit online, or follow on social media.

6. Match Voice and Tone to Audience

For example, a playful tone works well for a youth-oriented brand, while a more serious tone suits professional services.

7. Practice and Edit

Read your script aloud multiple times and refine it for flow, clarity, and impact.

Creating Your Own Radio Advertisement Script: Step-by-Step Guide

If you're ready to craft your own radio ad script, follow this step-by-step process:

Step 1: Define Your Objective

- What do you want to achieve? Increase sales, promote an event, build brand awareness?

Step 2: Know Your Audience

- Age, location, interests, preferences.

Step 3: Craft Your Core Message

- Focus on a single, compelling point.

Step 4: Write a Draft Script

- Use simple language.
- Incorporate a hook, main message, CTA, and sound cues.

Step 5: Add Sound and Voice Elements

- Decide on tone, voice style, and sound effects.

Step 6: Review and Refine

- Read aloud, get feedback, and make adjustments.

Step 7: Test Your Script

- Play it for others or record a demo to gauge effectiveness.

Additional Resources and Tools

- Script Templates: Many marketing websites offer free templates to help structure your scripts.
- Voice-Over Artists: Consider hiring professional voice talent for a polished sound.
- Sound Effects Libraries: Use royalty-free sound effects to enhance your ad.
- Music Tracks: Select background music that complements your message and branding.

Conclusion

A well-crafted radio advertisement script can significantly boost your marketing efforts by engaging listeners and prompting action. By understanding the essential elements ? attention-grabbing openings, clear messaging, compelling CTAs, and engaging sound ? you can produce effective radio ads that resonate with your target audience. Remember, simplicity and authenticity often lead to the most memorable and impactful scripts. Whether you're promoting a local business, a special event, or a new product, investing time in scripting your radio ad will pay dividends in increased awareness and customer engagement.

Start drafting your own radio advertisement today by applying these tips and examples, and watch your message reach ears and hearts alike!

Radio advertisement script example: A comprehensive guide to crafting compelling radio ads

Radio advertising remains a powerful and cost-effective way for brands to reach their target audiences, especially when the scripts are well-crafted. A radio advertisement script example serves as a vital blueprint for creating engaging, memorable, and persuasive messages that resonate with listeners. Whether you're a marketing professional, small business owner, or aspiring copywriter, understanding the elements of an effective radio script is essential for maximizing impact. In this article, we'll explore what makes a strong radio advertisement script, analyze an example, and discuss best practices to help you develop your own captivating scripts.

Understanding the Basics of a Radio Advertisement Script

Before diving into examples, it's important to grasp the foundational components of a radio ad script.

Key Elements of a Radio Script

- Attention Grabber: The opening line or sound that captures the listener's interest immediately
- Introduction of Offer/Message: Clearly conveying the product, service, or message
- Call to Action (CTA): Directing listeners on what to do next
- Brand Identity: Reiterating the brand name or slogan for recognition
- Sound Effects and Music: Enhancing mood and engagement without overpowering the message
- Conciseness and Clarity: Keeping the message simple and easy to understand in 30-60 seconds

The Importance of a Well-Structured Script

A well-structured script ensures your message is delivered smoothly, maintains listener interest, and prompts action. It should be concise, persuasive, and aligned with the brand voice.

Analyzing a Radio Advertisement Script Example

Let's examine a sample script for a fictional coffee shop chain, "Brew Bliss."

Sample Script:

Sound Effect: Coffee pouring, cheerful background music

Narrator (enthusiastic tone):

"Start your day the right way with Brew Bliss! Imagine the aroma of fresh coffee greeting you every morning. Today only, enjoy a large latte for just \$2.99. That's right?delicious, handcrafted coffee at a price that wakes you up! Visit any Brew Bliss location or order online. Hurry, this offer won't last! Brew Bliss?brewing happiness, one cup at a time."

Sound Effect: Coffee cup clinking, upbeat jingle: "Brew Bliss, your morning smile."

Breakdown of the Script

Attention-Grabbing Opening:

The sound of coffee pouring immediately evokes sensory imagery, appealing to coffee lovers and setting the scene.

Clear Offer:

The special price of "\$2.99" for a large latte is prominently communicated, creating a sense of urgency.

Brand Reinforcement:

The mention of "Brew Bliss" multiple times ensures brand recall.

Call to Action:

Listeners are encouraged to visit locations or order online before the offer expires.

Sound Effects & Music:

Audio cues like pouring coffee, clinking cups, and a catchy jingle elevate engagement without distracting from the message.

Evaluation of the Script's Effectiveness

Pros:

- Engaging Opening: Sensory cues immediately draw attention
- Clear Offer & Urgency: The limited-time deal motivates quick action
- Repetition of Brand Name: Reinforces brand awareness
- Concise Messaging: Fits within typical 30-60 second time frame
- Use of Sound Effects: Enhances listener experience

Cons:

- Lack of Unique Selling Proposition (USP): Doesn't specify what makes Brew Bliss different from competitors
- Limited Emotional Appeal: Focuses on the deal rather than emotional connection
- No Personalization: Does not address specific customer needs or preferences

Features of Effective Radio Advertisement Scripts

To craft compelling radio ads, certain features should be prioritized:

- Attention-Grabbing Opening: Use sounds or questions that pique curiosity
- Concise and Focused Message: Avoid clutter; stick to one key message
- Memorable Slogan or Tagline: Helps listeners recall the brand
- Strong Call to Action: Tell listeners exactly what to do next
- Consistent Tone and Voice: Match the brand personality
- Emotional Connection: Evoke feelings that motivate action
- Use of Sound Design: Incorporate music and effects to complement the message

Best Practices for Writing Radio Advertisement Scripts

Here are some guidelines to help you develop effective scripts:

1. Know Your Audience

Understand the demographics, preferences, and pain points of your target listeners. Tailor your language, tone, and offer accordingly.

2. Focus on a Single Message

Avoid overwhelming your audience with multiple ideas. Present one clear benefit or offer to maximize recall.

3. Use a Conversational Tone

Write as if you're speaking directly to a friend. This builds trust and makes the message more relatable.

4. Incorporate a Strong Call to Action

Whether it's visiting a store, calling a number, or visiting a website, make the next step obvious and easy.

5. Leverage Sound Effects Wisely

Enhance storytelling with sounds that support the message but do not overshadow the spoken words.

6. Test and Refine

Create multiple versions, gather feedback, and refine scripts to improve effectiveness.

Conclusion

A radio advertisement script example serves as both inspiration and a template for creating impactful ads. By analyzing effective scripts?like the Brew Bliss example?you can identify key features such as engaging openings, clear messaging, impactful sound design, and strong CTAs. Remember that the goal of a radio ad is to cut through the noise, evoke emotion, and prompt immediate action. With attention to detail, a clear understanding of your audience, and adherence to best practices, you can craft scripts that not only capture attention but also drive results. Whether you're new to radio advertising or looking to refine your approach, studying successful examples and applying these principles will lead to more compelling and memorable campaigns.

Question What are the key components of an effective radio advertisement script example? An effective radio advertisement script typically includes a compelling hook, clear messaging of the product or service, a memorable call-to-action, engaging voice tone, and concise

language to capture listeners' attention quickly. How can I create a compelling radio advertisement script example for my small business? Start with understanding your target audience, craft a catchy opening line, highlight the unique benefits of your product or service, include a strong call-to-action, and keep the script short and memorable to maximize impact. What are some common mistakes to avoid in a radio advertisement script example? Avoid overly long scripts, complex language, unclear messaging, lack of a clear call-to-action, and monotone delivery. Ensure the script is engaging, concise, and tailored to your target audience. Can you provide a simple radio advertisement script example for a local bakery? Certainly! 'Craving fresh bread and sweet treats? Visit Sunshine Bakery today! Baked fresh daily with love. Located downtown or call us at 555-1234. Sunshine Bakery ? your neighborhood's sweet spot!' How can I customize a radio advertisement script example for different advertising platforms? Tailor the script length, tone, and messaging to suit the platform's audience and format. For example, use shorter, punchier scripts for local radio, and adapt the language and visuals if creating digital audio ads or podcasts for better engagement.

Related keywords: radio ad script, advertising script sample, radio commercial script, example radio ad, radio promotion script, audio advertisement script, radio marketing script, radio spot script, sample radio commercial, advertising copy example

Radio moments 50 years of radio life on the inside

radio moments 50 years of radio life on the inside is a captivating journey through half a century of broadcasting history, highlighting the pivotal moments, legendary personalities, technological advancements, and cultural impacts that have defined the radio industry. Over the past five decades, radio has evolved from simple AM broadcasts to sophisticated digital platforms, shaping the way millions of people connect, learn, and entertain themselves daily. This article explores these significant milestones, offering insights into how radio has remained a vital part of our lives despite rapid technological changes.

The Evolution of Radio: A Historical Perspective

Early Days of Radio Broadcasting

Radio's inception dates back to the early 20th century, with pioneers like Guglielmo Marconi laying the groundwork for wireless communication. Initially used for maritime communication and military purposes, radio soon transitioned into a medium for public entertainment and information dissemination. By the 1920s, regular radio broadcasts had begun, and stations across the world started reaching audiences with news, music, and drama.

Post-War Expansion and the Golden Age

The period after World War II marked the golden age of radio, roughly from the 1940s to the 1960s. It was during this time that radio became a household staple, with families gathering around the radio set to listen to popular programs. This era saw the rise of iconic shows like "The Shadow," "The Lone Ranger," and "Amos 'n' Andy." Music genres such as jazz, swing, and later rock and roll flourished through dedicated radio stations.

The Transition to Television and Its Impact

The advent of television in the late 1950s and early 1960s challenged radio's dominance but also prompted innovation. Radio adapted by focusing on music, talk shows, and news that complemented television content. Despite the competition, radio maintained its relevance, especially in rural areas and during emergencies.

Radio Moments That Shaped the Industry

Key Broadcasts and Events

Throughout its history, certain broadcasts have become legendary, capturing the world's attention and shaping public perception.

- **Orson Welles' "War of the Worlds" (1938):** This radio drama caused panic among listeners who believed the fictional story of an alien invasion was real, demonstrating radio's power to influence public emotion.
- **Kennedy's Inauguration Speech (1961):** Radio and television broadcast John F. Kennedy's inauguration, marking a significant political moment and exemplifying radio's role in national events.
- **Live Coverage of Moon Landing (1969):** While television provided visual coverage, radio stations also played a crucial role in delivering real-time updates, connecting audiences worldwide to this historic achievement.

Legendary Radio Personalities

Certain voices have become synonymous with radio excellence, influencing generations.

- **Howard Stern:** Known for his provocative talk show, Stern revolutionized radio entertainment in the 1980s and 1990s.
- **Casey Kasem:** The voice behind "American Top 40," Kasem's countdown show became a staple for music lovers.

- **Walter Cronkite:** Though primarily a television journalist, Cronkite's radio broadcasts of major news events cemented his reputation as "the most trusted man in America."

Technological Innovations in Radio Over 50 Years

From Analog to Digital

Radio technology has undergone tremendous transformation. The shift from analog AM/FM to digital radio allowed for clearer sound quality, more station options, and data services such as song titles and traffic updates.

Internet and Streaming Radio

The rise of the internet revolutionized radio broadcasting. Online streaming allows users to access thousands of stations globally, breaking geographical barriers. Platforms like Spotify, Apple Music, and dedicated radio apps have become integral to modern listening habits.

Satellite Radio and Podcasts

Satellite radio services such as SiriusXM offer commercial-free music, exclusive talk shows, and live sports. Simultaneously, podcasts have emerged as a new form of on-demand audio content, covering virtually every imaginable topic.

Radio's Cultural and Social Impact

Fostering Community and Identity

Radio has historically been a tool for community building, especially in rural and underserved areas. Local stations provide tailored content, support local businesses, and foster a sense of belonging.

Influence on Music and Entertainment

Radio has played a crucial role in promoting new artists and genres, shaping musical tastes worldwide. From the rise of rock 'n' roll to hip-hop, radio has been at the forefront of cultural movements.

Radio During Crises and Emergencies

In times of crisis—natural disasters, wars, or pandemics—radio remains a reliable source of information. Its ability to broadcast to wide audiences instantly makes it indispensable for emergency communication.

Looking Ahead: The Future of Radio

Integration with Digital Technologies

The future of radio lies in seamless integration with digital devices, smart speakers, and IoT (Internet of Things). Voice recognition and AI-driven personalization will make radio content more accessible and tailored to individual preferences.

Emergence of Interactive Radio

Interactive radio platforms will enable real-time audience engagement, social media integration, and multimedia content delivery, transforming passive listening into an immersive experience.

Challenges and Opportunities

While traditional radio faces competition from on-demand services and podcasts, its unique ability to provide real-time, localized content ensures it remains relevant. Adaptation and innovation are key to its continued success.

Celebrating 50 Years of Radio: Key Takeaways

- Radio has evolved dramatically over the past 50 years, embracing new technologies and formats.
- Iconic moments and personalities have left an indelible mark on broadcasting history.
- Despite challenges, radio continues to adapt, serving as a vital communication tool worldwide.
- The future promises even more interactive, personalized, and integrated radio experiences.

Conclusion

Radio's journey over the past five decades reflects its resilience and ability to adapt to changing technological landscapes and societal needs. From the pioneering days of Marconi to the streaming era, radio has remained a powerful medium for storytelling, entertainment, and connection. As we celebrate 50 years of radio life on the inside, it is clear that radio's role in shaping culture and informing communities will continue to thrive in the digital age, ensuring that these timeless moments are preserved and expanded for generations to come.

Radio Moments: 50 Years of Radio Life on the Inside

Introduction

Radio moments 50 years of radio life on the inside evoke a sense of nostalgia and reflection on how this powerful medium has evolved over the past half-century. From its golden age of the mid-20th century to the digital age of today, radio has remained a resilient and influential force in shaping culture, politics, entertainment, and communication. This article delves into the defining moments, technological advancements, and cultural shifts that have marked five decades of radio history?exploring how this medium has adapted, thrived, and continued to connect people around the globe.

The Golden Era of Radio: Foundations and Cultural Impact

The Birth and Rise of Radio Broadcasting

Radio's journey began in the early 20th century, with pioneering experiments in wireless communication. Commercial radio broadcasting started taking shape in the 1920s, revolutionizing the way people accessed news, music, and entertainment. The 1950s marked the golden age of radio, characterized by:

- Widespread Adoption: Nearly every household had a radio set, making it a central fixture in daily life.
- Diverse Programming: News, dramas, comedies, music shows, and live sports created a rich tapestry of content.
- Influential Personalities: Iconic announcers and hosts like Edward R. Murrow and Jack Benny became household names.

This era cemented radio's role as the primary mass medium, capable of uniting communities and shaping public opinion. It also served as a platform for social change, as broadcasters brought issues like civil rights and war coverage into the living rooms of millions.

Key Moments That Defined the Golden Age

- The War of the Worlds Broadcast (1938): Orson Welles' fictional Martian invasion demonstrated radio's storytelling power and its ability to captivate and even panic audiences.
- The Rise of Top 40 and Music Radio (1950s-60s): Stations like WABC and KQV popularized music hits, influencing youth culture and launching careers of legendary DJs.
- Live Broadcasts of Major Events: From presidential elections to sporting events, radio brought immediacy and intimacy to listeners.

Technological Innovations and Their Impact on Radio

From Crystal Sets to Digital Domination

Over 50 years, radio technology has undergone profound transformation. The innovations include:

- Transistor Radios (1954): Portable, affordable devices allowed music and news to be carried on the go, democratizing access.
- FM Radio (1950s-60s): Superior sound quality and stereo broadcasting enhanced music listening experiences, leading to a shift away from AM.
- Satellite Radio (2000s): Companies like SiriusXM introduced subscription-based, nationwide broadcasting, offering hundreds of channels across genres.

The Digital Revolution

The advent of the internet and digital technology has redefined radio in recent decades:

- Online Streaming and Podcasts: Radio shows now reach global audiences through platforms like Spotify, Apple Podcasts, and independent streaming services.
- Smart Speakers and Apps: Devices like Amazon Echo and Google Home allow voice-activated access to radio content.
- Digital Audio Workstations (DAWs): Producers and broadcasters can create, edit, and distribute content with unprecedented flexibility.

Challenges and Opportunities

While digital innovation has expanded reach, it also posed challenges:

- Fragmentation: The explosion of niche channels and podcasts has fragmented audiences.
- Revenue Models: Advertising shifts from traditional spots to digital sponsorships.
- Competition: Streaming services and social media platforms vie for listener attention.

Despite these hurdles, technology has ensured radio's resilience and adaptability, allowing it to maintain relevance in an increasingly digital world.

Cultural Shifts and Radio's Role in Society

Radio as a Voice for Change

Throughout the last five decades, radio has served as a catalyst for social movements:

- Civil Rights and Anti-War Movements: Radio stations provided platforms for activism and awareness.
- Disaster Communication: During crises like hurricanes or earthquakes, radio remains a vital source of emergency information.
- Community Building: Local stations fostered neighborhood identities and cultural preservation.

Political Influence and Radio's Power

Radio's role in politics has been profound:

- Political Campaigns: Radio has been instrumental in shaping electoral narratives, from FDR's Fireside Chats to modern campaign ads.
- Propaganda and Misinformation: Conversely, it has also been exploited for propaganda, especially during wartime or in authoritarian regimes.

The Evolution of Content and Audience Preferences

Over 50 years, audience tastes have shifted:

- From Family-Oriented Programming to Niche Content: Today, listeners can choose from a vast array of genres, including talk radio, comedy, sports, and music.
- Inclusion and Diversity: Radio has expanded to reflect diverse voices, cultures, and perspectives.
- Interactive Engagement: Call-ins, social media integration, and live chats have made radio more participatory.

Radio's Contemporary Landscape and Future Outlook

The Present-Day Radio Ecosystem

Today, radio exists in a multifaceted environment:

- Traditional Broadcast Radio: Still vital, especially in cars and rural areas.
- Digital and Internet Radio: Accessible via apps and websites, globally reaching audiences.
- Podcasts and On-Demand Content: Offering personalized listening experiences, often with niche or specialized topics.

Trends Shaping the Future

Looking ahead, several trends promise to shape radio's evolution:

- Personalization and AI: Algorithms tailor content to individual preferences.
- Enhanced Interactivity: Integration with social media and AI-driven chatbots.
- Hybrid Models: Combining live broadcasts with on-demand services.
- Globalization of Content: Cross-cultural exchange facilitated by digital platforms.

Challenges and Opportunities Ahead

Radio faces ongoing challenges, including competition from other digital media, revenue sustainability, and maintaining local relevance. However, its inherent qualities—immediacy, intimacy, and community connection—remain strengths that can be leveraged:

- Maintaining Local Focus: Community-based stations can foster local identity and trust.
- Innovative Content: Embracing storytelling, immersive audio, and immersive experiences.
- Partnerships and Cross-Media Integration: Collaborations with social media, video, and other platforms can expand reach.

Celebrating 50 Years of Radio: A Reflection on Its Enduring Legacy

Half a century of radio history underscores its importance as a cultural, technological, and social force. From the early days of live drama and music to the era of digital streaming and podcasts, radio has continuously reinvented itself, ensuring its relevance and vitality.

As we look to the future, radio's resilience lies in its ability to adapt while preserving its core strengths: immediacy, intimacy, and community. Whether through traditional AM/FM broadcasts or innovative digital platforms, radio remains a vital thread in the fabric of human communication.

In conclusion, the past 50 years have seen radio evolve from a household staple to a multifaceted digital ecosystem. Its moments—whether breaking news, iconic broadcasts, or technological breakthroughs—are woven into the collective memory of societies worldwide. As we continue to navigate the digital age, radio's story is far from over; it remains an essential conduit for connection, information, and entertainment—inside and beyond the airwaves.

Question What is 'Radio Moments: 50 Years of Radio Life on the Inside' about? It's a comprehensive documentary celebrating five decades of radio history, sharing behind-the-scenes stories, iconic broadcasts, and key moments that shaped the radio industry. Who are some notable figures featured in 'Radio Moments: 50 Years of Radio Life on the Inside'? The program features legendary broadcasters, industry insiders, and memorable voices who have contributed significantly

to radio over the past 50 years. How has radio evolved over the last 50 years according to the documentary? The documentary highlights technological advancements, changing listener habits, and the rise of digital and online radio platforms that have transformed the industry. What are some iconic radio moments highlighted in the series? It covers historic events like live coverage of major news, legendary interviews, viral broadcasts, and groundbreaking programs that left a lasting impact. Is 'Radio Moments: 50 Years of Radio Life on the Inside' available for streaming or purchase? Yes, the series is available on various streaming platforms and for purchase on DVD or digital download, making it accessible to a wide audience. How does the series explore the personal stories of radio personalities? It includes interviews and anecdotes from longtime broadcasters, revealing their experiences, challenges, and memorable moments behind the microphone. What role does nostalgia play in 'Radio Moments: 50 Years of Radio Life on the Inside'? Nostalgia is a central theme, as the series aims to evoke fond memories of classic radio moments and celebrate the medium's cultural significance over five decades. Why is this series considered essential viewing for radio enthusiasts? Because it offers an in-depth look at the history, influential figures, and transformative moments of radio, making it a must-watch for anyone passionate about the medium.

Related keywords: radio moments, 50 years of radio, radio history, broadcasting milestones, radio nostalgia, radio evolution, legendary radio hosts, classic radio broadcasts, radio industry insights, memorable radio events

Read the full article online: [RADIO MOMENTS 50 YEARS OF RADIO LIFE ON THE INSID](#)